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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE Replace and Dealers Pursuant

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/01/11 MM/DD/YY	AND ENDING	12/31/11 MM/DD/YY
A. RE	GISTRANT IDE	NTIFICATION	
NAME OF BROKER-DEALER: Kendrick Pierce & Company Securities, Inc.		OFFICIAL USE ONLY FIRM ID. NO.	
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use)	P.O. Box No.)	
401 East Jackson Street, Suite 2370	(No. and Stre	et)	
Tampa (City) NAME AND TELEPHONE NUMBER OF PE	Florida (State) RSON TO CONTA	CT IN REGARD TO THI	33602 (Zip Code) S REPORT
Russell L. Hunt (81		3) 254-4602 a Code-Telephone No.)	
B. ACC	COUNTANT IDE	ENTIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT wi	hose opinion is cont	ained in this Report*	
Hacker, Johnson & Smith PA (Name	- of individual, state, la	st, first, middle name)	
500 North Westshore Boulevard, Su (Address) (Ci	ite 1000, Tampa.	, Florida (State)	33609 (Zip Code)
CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in Un	nited States or any o	_	

Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

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Securities and Exchange Commission Washington, D.C. 20549:

I, the undersigned officer of Kendrick Pierce & Company Securities, Inc., affirm that, to the best of my knowledge and belief the accompanying financial statements and accompanying schedule pertaining to the firm of Kendrick Pierce & Company Securities, Inc., as of December 31, 2011, are true and correct. I further affirm that neither the Company, nor any officer or director has any proprietary interest in any account classified solely as that of a customer.

Kendrick Pierce & Company Securities, Inc.

3-14

Russell L. Hunt, Chief Executive Officer

	and subscribed before me this y of February, 2012.
(Signatu	re of Notary Public)
Personal	ly known:
This repor	t ** contains (check all applicable boxes):
x (x x (Statement of Financial Condition. Statement of Income. Statement of Cash Flows. Statement of Changes in Stockholder's Equity. Statement of Changes in Liabilities Subordinated to Claims of Creditors. Computation of Net Capital. Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Information Relating to the Possession or control Requirements under Rule 15c3-3. A Reconciliation, including appropriate explanation, of Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
<u>x</u> (of consolidation. And Oath or Affirmation. A copy of SIPC Supplemental Report. A report describing any material inadequacies found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portion of this filing. see section 240.17a-5(e)(3).



HACKER, JOHNSON & SMITH PA

Fort Lauderdale Fort Myers Orlando Certified Public Accountants

Independent Auditors' Report

Kendrick Pierce & Company Securities, Inc. Tampa, Florida:

We have audited the accompanying statement of financial condition of Kendrick Pierce & Company Securities, Inc. (the "Company") at December 31, 2011, and the related statements of income, changes in stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2011, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information contained in the accompanying Schedule I required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

HACKER, JOHNSON & SMITH PA

Tampa, Florida February 27, 2012

Statement of Financial Condition

December 31, 2011

Assets

Cash Other assets Accounts receivable	\$ 8,613 15,000 <u>12,500</u>
Total	\$ <u>36,113</u>
Liabilities and Stockholder's Equity	
Liabilities: Accounts payable	25
Contingencies (Note 4)	
Stockholder's equity: Common stock, \$.01 par value; 1,000,000 shares authorized; 1,000 shares issued and outstanding Additional paid-in capital Accumulated deficit	10 305,008 (<u>268,930</u>)
Total stockholder's equity	36,088
Total liabilities and stockholder's equity	\$ <u>36,113</u>

Statement of Income

Year Ended December 31, 2011

Revenues:	
Fee income	\$ 332,119
Other income	62,359
Total revenue	<u>394,478</u>
Expenses:	
Management fees paid to parent	177,000
Regulatory fees	12,968
Professional fees	5,000
Other	44,992
Total expenses	239,960
Net income	\$ <u>154,518</u>

Statement of Changes in Stockholder's Equity

Year Ended December 31, 2011

	Commo Shares	on Stock Amount	Additional Paid-In <u>Capital</u>	Accumulated <u>Deficit</u>	Total Stockholder's <u>Equity</u>
Balance at December 31, 2010	1,000	\$ 10	305,008	(98,448)	206,570
Net income	-	-	-	154,518	154,518
Dividends				(325,000)	(325,000)
Balance at December 31, 2011	<u>1,000</u>	\$ <u>10</u>	305,008	(<u>268,930</u>)	36,088

Statement of Cash Flows

Year Ended December 31, 2011

Cash flows from operating activities:	
Net income	\$ 154,518
Adjustments to reconcile net income to net cash provided by	
operating activities:	
Decrease in certificate of deposit	8,321
Decrease in accounts receivable	43,600
Decrease in other assets	60,000
Decrease in accounts payable	<u>(46,685</u>)
Net cash provided by operating activities	219,754
Cash flows from financing activity- Cash dividends paid	(325,000)
Net decrease in cash	(105,246)
Cash at beginning of year	113,859
Cash at end of year	\$ <u>8,613</u>

Notes to Financial Statements

December 31, 2011 and the Year then Ended

(1) Nature of Business and Summary of Significant Accounting Policies

Nature of Business. Kendrick Pierce & Company Securities, Inc. (the "Company"), a Florida corporation, is a wholly-owned subsidiary of Kendrick Pierce & Company, Inc. ("Parent"). The Company is a securities broker/dealer and provides capital raising, financial advisory services and merger and acquisition advisory services.

Management has evaluated all significant events occurring subsequent to the balance sheet date through February 27, 2012, which is the date the financial statements were available to be issued, determining no events require additional disclosure in the financial statements.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition. The Company recognizes revenue from investment banking and advisory services upon completion of the related transactions.

Income Taxes. The stockholders of the Company have elected to be taxed as an S-Corporation. For federal and state income tax purposes, all items of income and expense flow through to its stockholders, therefore no provision for income taxes is reflected in these financial statements.

GAAP sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than fifty percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. The Company's status as an S Corporation is defined as a tax position under this accounting guidance. As of December 31, 2011, management is not aware of any uncertain tax positions that would have a material effect on the Company's financial statements.

(continued)

Notes to Financial Statements, Continued

(1) Nature of Business and Summary of Significant Accounting Policies, Continued

Income Taxes, Continued. The Company recognizes interest and penalties on income taxes as a component of income tax expense, should such an expense be realized.

The Company files a U.S. Income Tax Return for an S Corporation. With few exceptions, the Company is no longer subject to U.S. federal income tax examination by the Internal Revenue Service for years before 2008.

(2) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission uniform net capital rule (SEC Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness must not exceed net capital as those terms are defined by a ratio of more than 15 to 1. At December 31, 2011, the Company's minimum net capital requirement was \$5,000. The Company's net capital computed in accordance with the Rule of the Commission amounted to \$8,588. The Company had \$25 of aggregate indebtedness at December 31, 2011 and the ratio of aggregate indebtedness to net capital was .003 to 1.

(3) Related Party Transactions

During the year ending December 31, 2011, the Parent provided the Company with certain administrative, operational and managerial services at a cost of \$177,000.

(4) Contingencies

Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's financial statements.

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2011

NET CAPITAL

Total stockholder's equity		\$ 36,088
Deductions and/or changes: Receivables Other assets	\$ 12,000 <u>15,000</u>	27,500
Net capital before haircuts on securities positions		8,588
Haircuts on securities (computed, where applicable, pursuant to rule 15c3-1) Trading and investment securities: Blockage Other securities Undue concentration	- - -	
Net capital		\$8,588
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required (based on aggregate indebtedness)		\$2
Minimum net capital required of reporting broker or dealer		\$5,000
Net capital requirement (greater of above)		\$5,000
Excess net capital		\$3,588
AGGREGATE INDEBTEDNESS		
Items included in statement of financial condition - Accounts payable		25
Total A.I. Liabilities from Statement of Financial Condition	n	25
Less adjustment based on Deposits in Special Reserve Bank Account	ts	_
Total aggregate indebtedness		\$25
Ratio aggregate indebtedness to net capital		<u>.003 to 1</u>

RECONCILIATION OF SUPPORTING SCHEDULES WITH MOST RECENT PART II FILING

There are no material differences between the computation of net capital pursuant to Rule 15c3-1. Included in amended Form X-17A-5 Part II as previously filed with the commission and the schedules contained herein.



HACKER, JOHNSON & SMITH PA

Fort Lauderdale Fort Myers Orlando Tampa Certified Public Accountants

Report on Internal Control Required by SEC Rule 17a-5(g)(1) for a Broker-Dealer Claiming an Exemption From SEC Rule 15c3-3

February 27, 2012

Kendrick Pierce & Company Securities, Inc. Tampa, Florida

In planning and performing our audit of the financial statements and supplemental schedule of Kendrick Pierce & Company Securities, Inc. (the "Company"), as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Kendrick Pierce & Company Securities, Inc. Page Two

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2011 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,
Hackey Jehron Smith 1A





Fort Lauderdale Fort Myers Orlando Tampa Certified Public Accountants

Independent Accountants' Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

Kendrick Pierce & Company Securities, Inc. 511 West Bay Street, Suite 300 Tampa, Florida 33606

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7T)] to the Securities Investor Protection Corporation (SIPC) for the Year Ended December 31, 2011, which were agreed to by Kendrick Pierce & Company Securities, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Kendrick Pierce & Company Securities, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7T). Kendrick Pierce & Company Securities, Inc.'s management is responsible for Kendrick Pierce & Company Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7T with respective cash disbursement records entries by agreeing amounts to image of canceled checks noting no difference;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011, with the amounts reported in Form SIPC-7T for the year ended December 31, 2011, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7T with supporting schedules and working papers by agreeing amounts to the statement of income for the year ended December 31, 2011 and the respective quarterly FOCUS reports noting no differences;

Kendrick Pierce & Company Securities, Inc. Page Two

4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7T and in the related schedules and working papers by reviewing the Form SIPC-7T worksheet supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

HACKER, JOHNSON & SMITH PA

Tampa, Florida February 27, 2012

WORKING COPY

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended Alcember, 20 //
(Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Author purposes of the audit requirement of SEC Rule 17a-5:	ity, 1934 Act registration no. and month in which fiscal year ends for
Kendner Pierce & Company Securities, UNC	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.
THMPA, FL 33602	Name and telephone number of person to contact respecting this form.
RUSSELL HUNT, 813-496-7	783
2. A. General Assessment (item 2e from page 2)	s 709
B. Less payment made with SIPC-6 filed (exclude interest) Nor 2-11 Date Paid	(
Date Paid C. Less prior overpayment applied	(
D. Assessment balance due or (overpayment)	
E. Interest computed on late payment (see instruction E) fordays at 20% per annum
F. Total assessment balance and interest due (or overp	
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	s_388
H. Overpayment carried forward	\$()
Subsidiaries (S) and predecessors (P) included in this fo The SIPC member submitting this form and the	rm (give name and 1934 Act registration number):
person by whom it is executed represent thereby that all information contained herein is true, correct and complete.	Kendrick f.erce to (Name of Corporation, Partnership or other orbanization) (Authorized Signature)
Dated the 21 day of February , 2012.	CES
	(Title) Ifter the end of the fiscal year. Retain the Working Copy of this form nan easily accessible place.
Dates: Postmarked Received Revi	ewed
<u>=</u>	ımentation Forward Copy
Exceptions:	
Disposition of exceptions:	
•	

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

		Amounts for the fiscal period beginning 16-1, 2011 and ending 1ec 31, 2011
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		<u>\$ 373, \$78</u>
Additions: (1) Total revenues from the securities business of subsidiaries (excepredecessors not included above.	ept foreign subsidiaries) and	·
(2) Net loss from principal transactions in securities in trading acco	unts.	
(3) Net loss from principal transactions in commodities in trading at	counts.	
(4) Interest and dividend expense deducted in determining item 2a.		term de constitución de la const
(5) Net loss from management of or participation in the underwriting	or distribution of securities.	**************************************
(6) Expenses other than advertising, printing, registration fees and profit from management of or participation in underwriting or dis	legal fees deducted in determining net stribution of securities.	·
(7) Net loss from securities in investment accounts.		
Total additions		
Deductions: (1) Revenues from the distribution of shares of a registered open end investment trust, from the sale of variable annuities, from the behaviory services rendered to registered investment companies accounts, and from transactions in security futures products.	usiness of insurance, from investment	
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other SIPC securities transactions.	members in connection with	Note the second
(4) Reimbursements for postage in connection with proxy solicitation	ħ.	
(5) Net gain from securities in investment accounts.		
(6) 100% of commissions and markups earned from transactions in (ii) Treasury bills, bankers acceptances or commercial paper th from issuance date.	(i) certificates of deposit and at mature nine months or less	**************************************
(7) Direct expenses of printing advertising and legal fees incurred in related to the securities business (revenue defined by Section 1)	n connection with other revenue 16(9)(L) of the Act).	-
(8) Other revenue not related either directly or indirectly to the sec (See Instruction C):	urities business.	(), a,~
	A CONTRACTOR OF THE PARTY OF TH	40,00
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART I Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	1A Line 13,	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	\$	
Enter the greater of line (i) or (ii)		
Total deductions		90,000
2d. SIPC Net Operating Revenues		\$ 283,878
2e. General Assessment @ .0025		\$ <u>709.</u>